

Message Text

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PAGE 01 SEOUL 02319 110830Z

12

ACTION XMB-07

INFO OCT-01 EA-11 ISO-00 EB-11 COME-00 AID-20 TRSE-00

OMB-01 DRC-01 RSC-01 /053 W
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R 110812Z APR 74

FM AMEMBASSY SEOUL

TO SECSTATE WASHDC 3286

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FOR EXIMBANK

E.O. 11652: N/A

TAGS: ETEL, EFIN, KS

SUBJECT: SURVEY OF ELECTRONIC SWITCHING

1. LEADING U.S. SUPPLIERS, SENSING OPPORTUNITY TO BREAK SIEMENS/
GOLD STAR LOCK ON TELEPHONE SWITCHING, HAVE BEEN PAYING RECENT
ATTENTION TO POSSIBILITIES OF U.S.-KOREAN JOINT VENTURES IN ELEC-
TRONIC SWITCHING. INTERESTED U.S. COMPANIES INCLUDE ITT, GTE, AND
NORTH ELECTRIC. REPRESENTATIVE OF LATTER COMPANY, VICE PRESIDENT
JOHN A. MCDAVID, IS SUGGESTING TO KOREAN AUTHORITIES POSSIBILITY
OF SURVEY OF DEVELOPMENT OF MODERN LONG LINE AND LOCAL SWITCHING
FOR KOREA TO PROVIDE ROKG WITH BASIS FOR DECISION TO ADD NEW TECH-
NOLOGY TO EXISTING SYSTEM.

2. SURVEY WOULD POSSIBLY UTILIZE EXIM FUNDING AND INVOLVE COMPANY
LIKE WESTERN ELECTRIC WHICH CONFINED TO OPERATION IN U.S. AND
PRESUMABLY CAPABLE OF INDEPENDENT JUDGEMENT.

3. EXIM WILL BE APPROACHED BY WASHINGTON REP OF NORTH ELECTRIC
REGARDING SURVEY. SOMETHING LIKE SURVEY WILL PROBABLY BE REQUIRED
BY KOREAN PLANNERS TO JUSTIFY EMPLOYMENT OF EXPENSIVE NEW TECH-
NOLOGY. U.S. FIRMS WILL EXPERIENCE INTENSE COMPETITION WITH
ESTABLISHED GERMAN SYSTEM AND SYSTEM JAPANESE ARE NOW READYING FOR
EXPORT.

HABIB

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ELECTRICAL INDUSTRY, INTERGOVERNMENTAL COOPERATION
Control Number: n/a
Copy: SINGLE
Draft Date: 11 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Film Number: D740083-0838
From: SEOUL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740448/aaaabrfrk.tel
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Office: ACTION XMB
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Previous Handling Restrictions: n/a
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Review Comment: n/a
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Review Date: 31 JUL 2002
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Review Exemptions: n/a
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30 JUN 2005

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